

## GRI 300 Coming this Spring

April 27 & 28 in the Valley and  
April 30 and May 1 in Anchorage  
Registration Open

If you are a member of the NATIONAL ASSOCIATION OF REALTORS® (NAR) in good standing, you can earn the GRI designation by completing the REALTOR® Institute program. Find out more information at [www.nar.realtor](http://www.nar.realtor).

In Alaska, GRI courses are offered in 3-modules, GRI 100, 200 & 300, in 4-day segments. The modules may be taken in any order and we must have at least 15 attendees registered to offer each module.

The Valley and Anchorage Boards have joined together to plan and offer this 4-day module; two days in the Valley and two days in Anchorage. REALTORS® from any board are welcome to join us!

The cost for this 4-day module is \$300. A day rate of \$90 for an individual day is also available. No walk-ins. Payment must be made online at the time of registration. Class begins promptly and you must be in attendance the entire day to receive credit.

**Register Online Now**  
Deadline March 25, 2020

Email [info@ancboard.com](mailto:info@ancboard.com)  
if you need the link to register.

**Cancellation policy:** A \$50 fee will be charged for cancellations. Cancellation requests must be made in writing and sent by email to: [info@ancboard.com](mailto:info@ancboard.com) no later than Friday, April 17, 2020. No refunds will be made for no-shows or cancellations due to weather.

SPONSORED BY:

**ANCHORAGE BOARD OF REALTORS®**

[INFO@ANCBOARD.COM](mailto:INFO@ANCBOARD.COM) | 907.561.2338

AND

**VALLEY BOARD OF REALTORS®**

[VALLEYBD@MTAONLINE.NET](mailto:VALLEYBD@MTAONLINE.NET) | 907.376.5080

## Where and When

In the Valley:

Monday, April 27, 2020 | 9 am—5 pm

Tuesday, April 28, 2020 | 9 am—5 pm

Valley Board of REALTORS® Office

741 E Susitna Ave Wasilla next to Mat-Su Central School

In Anchorage:

Thursday, April 30, 2020 | 9 am—5 pm

Friday, May 1, 2020 | 9 am—5 pm

Alaska MLS Office, 740 Communications Ave, Anchorage

## GRI 300 Course Topics

### Liability & Risk Management - #C2005 6 Hours ECE

This course will cover federal and state law as they impact the way the real estate brokerage business is conducted. It will review independent contractors and employees. Course topics include IRS status, human resource issues, sexual harassment, and employer and managers responsibility. The students will become familiar with antitrust laws, the Federal Fair Housing Act, discrimination laws, and the American Disability Act amendment.

### Business Planning - #16158 6 Hours ECE

Business plans are essential for long-term success of real estate licensees. It is critical that licensees know and make good business decisions in order to be professional and competent in their profession. A smooth running business allows the licensee to focus on the customer and allows better and more professional service.

### Property Disclosure & Home Inspections - #16161 6 Hours ECE

Proper disclosures protect the buyer and the seller of real property. Knowing the laws and assisting customers and clients in the disclosure and record-keeping process protects everyone. The knowledge of legally required disclosures and all facets of the disclosure process is critical to aiding buyers and sellers in the successful completion of real estate transactions. Knowing what possible implications the disclosure entails is critical to consumer protection.

### Real Estate Safety Matters - #2983 3 Hours ECE

Developed in partnership with NAR's REALTOR® Safety program, this course is an essential primer on how real estate professionals can limit risk to preserve safety—their safety, their clients safety—and for positive business outcomes.

Lunch is on your own from 12—1 pm each day



GRADUATE,  
REALTOR®  
INSTITUTE