

# GRI 100

**February 13th & 14th, 2012**  
BP Energy Center - Anchorage  
**February 20th & 21st, 2012**  
Valley Board of REALTORS® Office

**Monday, February 13, 2012**  
**Pricing, Sales & Marketing**

9:00 am - 5:00 pm

Anita Bates - Bates & Associates, REALTORS®  
BP Energy Center - Anchorage

**Tuesday, February 14, 2012**  
**Technology: A Vision of the Future**

9:00 am - 5:00 pm

Traci Barickman - RE/MAX of Wasilla  
BP Energy Center - Anchorage

**Monday, February 20, 2012**  
**Purchase & Sales Agreements**

9:00 am - 5:00 pm

Kathleen Kowalczyk - RE/MAX Properties  
VBR Office - 741 E. Susitna Ave.

**Tuesday, February 21, 2012**  
**Real Estate Finance**

9:00 am - 5:00 pm-Test

Debbie Andrys - Alaska Housing Finance Corp  
VBR Office - 741 E. Susitna Ave.

LUNCH EACH DAY IS ON YOUR OWN FROM  
12:00 NOON -1:00 PM

Technology...how to use it  
to best service your clients  
and **generate more  
business.**

Newest finance  
possibilities to get  
more buyers  
qualified.

Network with  
REALTORS®  
from throughout  
Alaska...increase  
potential for  
referrals.

## Benefits of attending the GRI Program

Approved for  
14 hours of  
Continuing  
Education  
credits.

According to a NAR survey,  
GRI designees earn  
approximately **\$18,000  
more per year** than  
non-GRI designees.

**GRI 100 is co-sponsored by the Alaska Association of  
REALTORS® & the Valley Board of REALTORS®**

Name \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

**Tuition: \$250.** Make checks payable to the Valley Board of REALTORS®.

Visa/MC number \_\_\_\_\_ Expiration Date \_\_\_\_\_

Signature: \_\_\_\_\_ 3 digit CVC# \_\_\_\_\_

Address of CC statement: \_\_\_\_\_ Zip \_\_\_\_\_

**Email, Fax or mail this portion to register for GRI 100. Email - valleybd@mtaonline.net  
741 E. Susitna Ave. Wasilla, AK. 99654 FAX: 376-5081 Phone: 376-5080**